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Bartlett to Join Focus Financial Partners

Local wealth management firm prepares for the future through strategic partnership

CINCINNATI, OH *(February 23, 2018)* – Bartlett & Co. LLC ("Bartlett"), a leading wealth management firm which traces its origins back 120 years, announced today that it has entered into a definitive agreement to join Focus Financial Partners ("Focus"), a leading international partnership of independently managed fiduciary wealth management firms. Through its partnership with Focus, Bartlett is positioned for continued growth while maintaining its operational autonomy and providing the personalized fiduciary advice that has made Bartlett a leader in the independent wealth management space.

The transaction with Focus coincides with Bartlett's celebration of its origins dating to 1898 when Benjamin Bartlett first bought his seat on the New York Stock Exchange. In conjunction with the closing of the transaction, Bartlett will be rebranding as "Bartlett Wealth Management, LLC" to better communicate its core services and commitment to client-centric fiduciary advice. Bartlett will also expand its leadership team from 11 to 17 Principals to include members of next generation leadership.

"Bartlett has always been forward-thinking, and as our management team looks at the firm's long-term future we see additional opportunities for continued growth and enhancement of our services, people, tools, and technology with this partnership," said Kelley Downing, CEO of Bartlett Wealth Management since 2007. "With access to Focus' value-added resources and capital, we can secure a smooth path for succession for our company and our talented next generation leaders while providing continuity for our clients, ensuring they receive the same outstanding service they've always enjoyed from our team."

"Focus was impressed by the integrity, investment acumen and entrepreneurial excellence of the management team at Bartlett," said Rudy Adolf, Founder and CEO at Focus. "They have a time-tested reputation and track-record of success. Their authentic desire to do what is best for their clients, their employees and their business is a perfect match with our values at Focus."

Cambridge International Partners, a NY-based M&A advisory firm, advised Bartlett on the transaction.

The closing of the transaction is subject to customary closing conditions and is expected to happen on April 1, 2018.

About Bartlett

Bartlett & Co. LLC ("Bartlett") is a Cincinnati-based wealth management firm, providing customized investment management and financial planning services to high net worth families, foundations and businesses. Bartlett takes pride in providing clients independent personalized fiduciary advice through a team of distinguished investment professionals. For more information, visit www.Bartlett1898.com or call 513.621.4612.

About Focus Financial Partners

Focus Financial Partners is a leading partnership of independently managed fiduciary wealth management firms. Focus provides superior access to best practices, resources, and continuity planning for its partner firms who serve individuals, families, employers and institutions with wealth management, benefits consulting and investment consulting services. Focus partner firms maintain their operational independence, while they benefit from the synergies, scale, economics and best practices of a market leader to achieve their business objectives. For more information about Focus Financial Partners, please visit www.focusfinancialpartners.com.